



## Family Business Outlook

Learn insider secrets to maximize your Family Business asset



Winter's over ... we think!

Join us for Newport's Spring Family Business Outlook breakfast briefing. This invitation only event is an opportunity for business owners considering their succession and transition options to hear the real story on valuations and what can make your business a more valuable asset.



Tim Maloney  
Managing Director  
Newport Group

### Creating value through clarity.

- ◆ Practical operational strategies for today's business families.
- ◆ The F<sup>3</sup>® model a simpler way to assess transition readiness in you, your firm and family
- ◆ Aligning non related executives
- ◆ Stabilizing and improving an impending business valuation



Howard Johnston  
Managing Director  
Vericap M&A  
International Inc.

### Is Your Business Ready for Sale

- ◆ The top 5 criteria used to maximize the dollar value of a privately held business
- ◆ Emerging trends in Canada for valuations
- ◆ Working effectively with your professionals
- ◆ 3 vital valuation factors beyond EBITDA

Network ◆ Fresh Insights ◆ New Perspectives

Tuesday May 6th, 2014

7:30am - 9:30am

Join us for complimentary breakfast  
from 7:00am

Register for this event today:

905 332 4809

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[www.newportgroup.ca](http://www.newportgroup.ca)

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